



**Part-time  
CFO / Controller  
for  
international  
Tech Startups and  
Companies  
in Germany**

[www.AAagiler.com](http://www.AAagiler.com)

## >>> Your Partner



**Martin Thoele**  
Founder /  
Managing  
Director

M.Sc. in  
Management (HHL),  
Certified Accountant  
(CCI), Certified Bank  
Clerk (CCI) und  
Advanced  
Management  
Programme (IIM  
Bangalore)

More than 17 years of international management experience (in Asia and Americas) in finance and operations at leading DAX/NASDAQ-listed and family-owned industrial companies (chemicals, automotive suppliers, luxury goods and sensors). Job roles included CFO and Head of Finance and Controlling.

Studied Business Administration at leading German (University of Cologne) as well as Asian business schools (NTU Singapore and IIM Ahmedabad, India), graduated with an M.Sc. in Management from HHL (Germany's leading business school for Entrepreneurship), Certified Accountant (CCI), Payroll Expert (CCI), Certified Bank Clerk (CCI) and Advanced Management Programme (IIM Bangalore at the heart of the Indian IT Industry).



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## >>> Part-time CFO / Controller

Currently engaged as part-time CFO / Controller for several startups and one SME.

Typical tasks include:

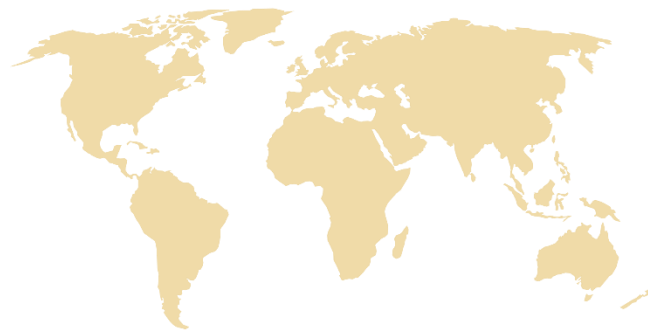
- Business Plan development
- Regular reporting / KPIs
- Process development
- Communication with investors and banks
- Operative improvements / cost optimization
- Project Management
- Restructuring
- M&A (due diligence, post-merger integration)

## >>> Financial Services

- Bookkeeping
- Payroll
- Accounts Receivable / Credit Management
- Funding Advisory / Treasury

## >>> Internationalization

Offering business platform for international companies in Germany (full service package available starting with organizing company and tax registrations)



## >>> History

The company was founded by acquiring two long existing smaller businesses (one bookkeeping office and one industrial wholesale business).

## >>> Business Location Darmstadt



Darmstadt is Germany's leading digital city as well as one of Europe's best tech hubs located centrally in the EU and Germany:

- Darmstadt ranked 3rd of 50 German cities in the Deloitte Tech Hub Index as well as 2nd in Tech Hub Potential Index in November 2018
- Darmstadt ranked first in the future index of the German city ranking in 2016, 2017 and 2018 by IW Consult / Wirtschaftswoche
- Winner of the Bitkom competition "Digital City" in 2017
- "... Darmstadt ... ranks number seven [out of the 1,303 European regions ranked] at EU's top 10 ICT Poles of excellence." (European Commission, 2014)